

**Microeconomics III**  
**Midterm Exam**

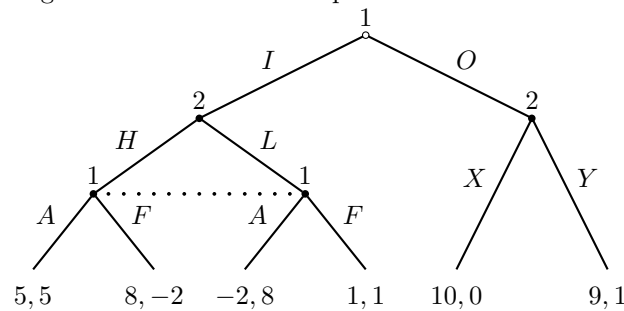
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**Question 1.** Consider the normal form game below.

		Player 2			
		<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>
Player 1	<i>M</i>	8, 3	7, 2	7, 4	7, 7
	<i>N</i>	7, 3	6, 6	4, 4	9, 3
	<i>O</i>	8, 4	8, 2	8, 8	7, 4
	<i>P</i>	6, 6	4, 4	3, 4	8, 6

- (a) What strategies are weakly dominated?
- (b) What strategies survive the iterated deletion of strictly dominated strategies? Carefully explain each step.

**Question 2.** Consider the game below. Both the extensive form and the normal form are given. The dotted line represents an information set.



		Player 2			
		<i>H, X</i>	<i>H, Y</i>	<i>L, X</i>	<i>L, Y</i>
Player 1	<i>I, A</i>	5, 5	5, 5	-2, 8	-2, 8
	<i>I, F</i>	8, -2	8, -2	1, 1	1, 1
	<i>O, A</i>	10, 0	9, 1	10, 0	9, 1
	<i>O, F</i>	10, 0	9, 1	10, 0	9, 1

- (a) What strategies are rationalizable?
- (b) List all pure-strategy Nash equilibria.
- (c) List all pure-strategy subgame-perfect equilibria.

		Player 2	
		$A$	$B$
Player 1	$X$	$1 + a, -1$	$-1, 1$
	$Y$	$-1, 1$	$1, -1$

**Question 3.** Consider the game above.

- (a) Find the Nash equilibrium for  $a \geq 0$ .
- (b) Consider a two-stage game where (i) player 1 chooses  $a$  at a cost of  $a/16$  and then (ii) both players observe  $a$  and play the above simultaneous-move game. Find the unique subgame perfect equilibrium.
- (c) What is each player's expected payoff in the subgame perfect equilibrium? Does player 2's payoff change with  $a$ ? Briefly explain intuitively why or why not.

**Question 4.** An industry consists of two symmetric firms,  $A$  and  $B$ , who are Cournot duopolists. Inverse demand is given by  $P = 60 - q_A - q_B$ , where  $q_A$  and  $q_B$  are the output decisions of firms  $A$  and  $B$ , respectively. Each firm has a constant marginal cost of 12. The revenue of firm  $i \in \{A, B\}$  is given by  $Pq_i$  and the profit by  $(P - 12)q_i$ .

Firm  $B$  is managed by its owner who selects  $q_B$  to maximize profit of Firm  $B$ .

Firm  $A$  has both an owner and a manager. The manager selects  $q_A$ . However, prior to the quantity competition stage, the owner of Firm  $A$  determines how to compensate the manager. The manager of Firm  $A$  selects  $q_A$  to maximize his income (given the contract chosen by his owner) and the owner of Firm  $A$  maximizes the firm's net income (profit minus manager compensation).

The game proceeds in two stages. In the first stage, the owner of Firm  $A$  announces either a profit-sharing or revenue-sharing contract for its manager. A profit-sharing contract gives the manager of firm  $A$  a fraction  $\beta$  of the profit of the firm while a revenue-sharing contract gives the manager a fraction  $\beta$  of the revenue of the firm. The fraction  $\beta$ ,  $0 < \beta < 1$ , is fixed and exogenously given. Then, in the second stage, the managers simultaneously select  $q_A$  and  $q_B$ .

1. Find the Nash equilibrium of the second stage of this game under a profit-sharing contract for any  $\beta$ .
2. Find the Nash equilibrium of the second stage of this game under a revenue-sharing contract for any  $\beta$ .
3. Suppose that  $\beta$  is arbitrarily small. What is the subgame perfect Nash equilibrium of this game?
4. How does delegation impact the owner's profit? Briefly explain and provide some intuition.