

Experiment Instructions

You are receiving \$50 for participating in this experiment and completing a brief survey. The experiment consists of multiple tasks. Each task requires the completion of a response form on which you will make a choice from a set of alternatives appearing in a table such as the one below.

BALLS	#	OPTIONS					
		Mark the letter option of your choice.					
		A	B	C	D	E	F
Red	10			✓	✓		✓
Orange	30		✓			✓	✓
Yellow	60	✓			✓	✓	

There will be a container of colored balls and one ball will be randomly drawn from the container at the end of the experiment. A volunteer from BREC will conduct the drawing in front of you. The column “BALLS” will list the colors of the balls in the container and the column “#” will list the number of balls of each color in the container. There will always be a total of 100 balls. Therefore, the chance that particular color will be drawn is the number of balls of that color /100. In this example, there is a $30/100 = 30\%$ chance that an orange ball will be drawn.

Under the “OPTIONS” heading will be a set of letters. The letters correspond to options that you may choose. In the example on the previous page, one could choose option A, B, C, D, E, or F. Each option contains a series of checkmarks corresponding to the colored balls. For example, Option C has a checkmark for the color red only. Option D has checkmarks for both red and yellow.

For each task you will choose one and only one option by marking the letter of your choice with the provided marker. If you make a mistake or wish to change your response, please raise your hand and inform an experimenter. Marking multiple options will result in a loss of compensation.


You will make choices for 19 tasks. It is important that you make the choices in the order in which they are presented in the booklet. That is, you must complete the tasks in order and once you complete a task you cannot go back to it. Please do not go back to any previous pages.

After you have made all of your choices, please close your booklet. You may then complete the brief survey.

Once everyone has finished a volunteer from BREC will role a die to randomly determine which one task will be used to determine your payment. Even though you are making 19 decisions, only one will affect your payment.

The container will then be filled with the colored balls according to the “#” column for the randomly selected task and one ball will be randomly drawn from the container. If your chosen option for the selected task does not have a checkmark for the color of the ball drawn, you will lose \$35 from the \$50 you are receiving for participating in this study.

Below is an example. Suppose the following task was randomly selected and the person had chosen option F by marking it as shown below.

BALLS	#	OPTIONS					
		Place a round sticker on the letter option of your choice.					
		A	B	C	D	E	
Red	10			✓	✓		✓
Orange	30		✓			✓	✓
Yellow	60	✓			✓	✓	

If an orange ball is drawn from the container, then this person as well as anybody else who chose options B, E, or F would be paid the \$50 participation payment because options B, E, and F all contain a checkmark for orange. Anyone selecting options A, C, or D would receive the \$50 participation payment minus \$35 (for a total of \$15).

After the drawing, a researcher will come to you to verify what you have earned. The researcher will give you a claim slip that you can use to collect your payment as you leave. When called, you will hand the claim slip to a researcher who will ask you to sign a receipt in exchange for your money. You will then drop your response booklet, survey, and marker in a large box. This process is designed to ensure that no one including the researchers can ever know the responses of any individual.

If you have any questions about the experiment, please ask now.

Otherwise, you may open your response booklet and begin. Keep in mind that you cannot go backwards through the booklet and should not answer the survey until you have completed the booklet.